

YMCA OF THE NORTH



ANNUAL REPORT 2022

YOU ARE Y

"WE HAVE **TO TREAT** PEOPLE'S MIND, THEIR BODY, **THEIR SPIRIT AND CREATE A SENSE OF COMMUNITY. AND NO ONE DOES THAT BETTER THAN** THE Y."

> **—YMCA SUPPORTER**





A LETTER FROM OUR PRESIDENT & BOARD CHAIR

Dear friends of the Y.

The year 2022 was about connecting with one another and our community. Across the Y of the North, ForeverWell members gathered over morning coffee after a game of pickleball. Young leaders invigorated the halls of the Capitol through the Center for Youth Voice. Kids tossed backpacks on their bunks at camp next to new lifelong friends. People logged onto Virtual Y to enjoy their favorite group classes conveniently from home or elsewhere. These opportunities to connect breathe new energy into us all, enabling us to find a sense of belonging and wellbeing.

At the heart of the Y's work is a deep commitment to making meaningful connections through enriching experiences. We truly believe serving alongside one another, and for one another — overcoming obstacles together and celebrating wins — creates more resilient communities that are better equipped to face any challenges tomorrow may bring.

Seeing how our Y is advancing community wellbeing today inspires us to imagine the opportunities we have to create new life-changing experiences. The Y's strategic plan is rooted in our vision to be the leader in experiences that foster wellbeing in people and communities. Our roadmap for the future concentrates on four strategic focus areas: people, programs, innovation, and resources — emphasis on people. As long as we keep the people we serve top of mind, we will continue to transform lives every day.

As we consider all we have achieved last year and what we have yet to accomplish in the years to come, we





remain humbly grateful for the unwavering partnership of our supporters, Y team, and community members. You are transformative for the Y and for your community.

We invite you to scan the QR code below and watch our video highlighting some of the ways our Y worked alongside our community in 2022 to build a healthy spirit, mind and body for all. We look forward to all the new ways we will work together going forward.

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In partnership,

Glen Gunderson YMCA President

Andrea Walsh General Board Chair



Watch our 2022 video **BELONGING STRENGTHENS OUR COMMUNITY**

STRENGTHENING OUR COMMUNITY TOGETHER



300,000+ visits by ForeverWell (55+) participants in programs such as group exercise, pickleball, book club, hiking club and more



975 newcomers received support in navigating new systems and connecting to vital resources through New American Welcome Centers



3,100+ individuals embarked on equity learning experiences though the Y's UnitedHealth Group Equity Innovation Center of Excellence



\$6,988,438 financial assistance provided to families in 2022



1,000+ children attended Y Early Learning Centers daily



6,757 young people participated in high-quality youth development programs



30,000+ hours of mentoring by University Y college students with more than 1,500 young people in local communities



3,200 people facing homelessness, eviction, unemployment, and systemic challenges connected to lifesaving resources



2,000+ households received crucially needed food and basic necessities through YMCA Community Response Hubs



85,000+ people participated in Y day, overnight, teen wilderness and family camps



650 families and more than 150 youth were served at YMCA Neighborhood Centers



A LEADER IN YEAR-ROUND **CHILD CARE SERVICES**

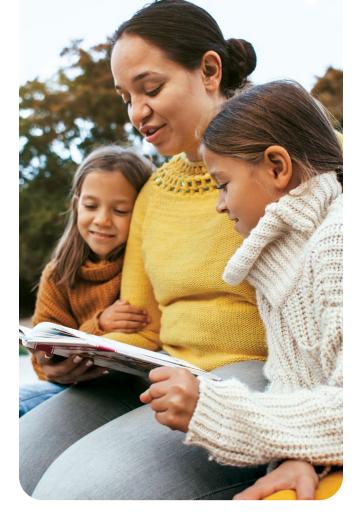
Communities thrive where childcare accessibility is prioritized. As we saw during global pandemic shutdowns, wholistic child care programming plays a vital role in ensuring safety, food security, academic success, emotional wellbeing and more.

On average, Minnesota families spend \$16,000+ each year to send one child to a licensed child care center, representing more than 20% of the state median household income. This cost is often a barrier for families, leading many parents and quardians to leave the workforce to secure reliable child care.

For over 145 years, the Y of the North has been a trusted leader in youth development, with more than 90 child care sites currently operating across the state. With an annual commitment of over \$2.578.247 to child care assistance, the Y aims to eliminate barriers to access and ensure positive outcomes for every child and family, at every stage of development. This includes supporting access to key resources yearround, such as Early Childhood Learning Centers (ECLCs), School-Age Care (SAC), free memberships that allow families to access drop-in child care at branch locations while parents or quardians are onsite, and financial assistance for summer programs. We are dedicated to providing a safe learning environment where children can excel, ultimately setting families up for success.

"Ever since she's come here, she's really grown socially, I think, and emotionally as well. She's definitely ready for school, and the Y has been a huge part of that."

— Carrie, YMCA ECLC parent



HELPING YOUTH AND FAMILIES FIND SAFE, STABLE HOUSING

The Youth and Family Services Housing team offers help and hope to youth and families who are struggling to find or keep safe, stable housing. In 2022, our Outreach team made over 2,000 connections with youth experiencing or at risk of experiencing homelessness, sharing food, water, and resources to find immediate safe shelter and promote long-term stability. Our Youth Resource Line assisted 2,189 youth callers with resource navigation, basic needs support, shelter referrals, and more. Fifty youth found temporary safe shelter and intensive help finding homes they could afford through our hotel shelter program, Safe StaY. Our team helped 80 who were facing eviction stay in their homes. And 277 youth and families who had been homeless moved into safe, stable homes with our team's support.

"With the help and support of our team, Makayla recently applied to her first apartment. She's working really hard to make big changes and is excited about the opportunity to have her own place."

—Amber, YMCA Outreach Worker



CONNECTING KIDS TO NATURE AND NUTRITION

Through The Farm at Camp St. Croix, kids are learning, growing and giving back. At the first nearly year-round educational farm in the St. Croix Valley, kids and families learn about where the food they eat comes from, providing fresh food for the camp, and reducing hunger by sharing food with families experiencing food insecurity. The Farm introduces participants to many different elements of sustainable farming. Kids encounter high tunnels (similar to greenhouses), grazing sheep and poultry, egg-laying hens, a discovery garden, a hydroponic garden, and the RCU Prairie Harvest Barn. Young people immersed in a working farm see the hard work that goes into planting, growing, and harvesting plants as well as for livestock, helping them appreciate their food and become critical thinkers about food supply, healthy soil, and more. In 2022, The Farm produced an incredible 8,000 pounds of fresh produce—6,000 of which was donated to individuals and families in need of food assistance, and 2,000 of which nourish campers at the Camp St. Croix dining hall.

"These tomatoes taste like sunshine!"

—Youth participant



DEMOCRACY MUST BE LEARNED BY EACH GENERATION

In YMCA Center for Youth Voice programs, young Minnesotans learn by doing. We offer a whole range of programs that help young people understand our system of government and find and use their voice to take action on issues that matter. In 2022, 1,200 participated in Youth in Government, 500 in Model UN, and 250 competed in the National Judicial Competition. Over 300 advocated for issues that affect them at Youth Day at the Capitol, and over 150,000 learned how to research issues, vet candidates, and cast their votes through participation in Students Voting, our statewide gubernatorial mock election.

"I didn't realize that legislators are willing to meet with people, even young people. Now I know that anytime my family or I am concerned about something in our community, we know how to reach out and meet with them about it."

—Thay, Youth Day at the Capitol participant

YMCA OF THE NORTH **CONSOLIDATED STATEMENT OF ACTIVITIES**

For the Year Ending December 31, 2022

REVENUE

Total Change in Net Assets	(22,126,318)	(11,506,558)	(33,632,876)
Non-Operating Revenue and Expenses	(13,510,290)	(14,414,795)	(27,925,085)
Change in Net Assets Before Non-Operating	(8,616,028)	2,908,237	(5,707,791)
Total Expenses	156,746,029	-	156,746,029
Fundraising	6,876,292	-	6,876,292
Management and General	28,994,825	-	28,994,825
Social Responsibility	8,465,064	-	8,465,064
Healthy Living	44,235,161	-	44,235,161
Youth Development	68,174,687	-	68,174,687
EXPENSES			
Total Revenue	148,130,001	2,908,237	151,038,238
Net Assets Released from Restrictions	10,896,350	(10,896,350)	-
Other Revenue	18,217,263	2,371,520	20,588,783
Social Responsibility	1,180,503	-	1,180,503
Healthy Living (Net of FA)	44,787,528	-	44,787,528
Youth Development (Net of FA)	53,622,630	-	53,622,630
Contributions and Grants	19,425,727	11,433,067	30,858,794
	Without Donor Restrictions	With Donor Restrictions	Total



YMCA OF THE NORTH BALANCE SHEET

Statements of Financial Position December 31, 2022 and 2021

ASSETS

ASSETS	2022
Cash & Cash Equivalents	2,570,994
Accounts & Pledges Receivable, Net	11,453,073
Right to Use Assets	25,037,402
Other Receivables	-
Investments	112,177,347
Prepaid Expenses & Other Assets	1,243,154
Interest in Beneficiary Trusts	2,714,009
Funds Held in Escrow	1,241,418
Property Held for Sale	12,000,000
Land, Building & Equipment, Net	175,683,256
Total Assets	344,120,654

LIABILITIES AND NET ASSETS

LIABILITIES	2022
Accounts Payable & Accrued 12,138 Expenses	
Annuity Obligations	98,864
Bonds & Notes Payable	35,368,902
Capital Lease Payable	23,194,605
Assets Held for Others	2,412,047
Deferred Revenue	13,462,329
Total Liabilities	86,675,359
NET ASSETS	
Without Donor Restrictions	170,489,150
With Donor Restrictions	86,956,145
Total Net Assets	257,445,295

Total Liabilities and	344,120,654
Net Assets	

Audited Financial Statements are available upon request, or by visiting our website at ymcanorth.org.





"Camp was like another parent to me. I can't reiterate how foundational it has been to everything I've done since completing the program years ago. It helped me develop a sense of empowerment, independence, and groundedness. Widji also provided me with a whole new skill set, teaching me the fundamentals of teamwork and how to take on challenges while understanding and navigating risk. Now as a donor, I continue to give because the mission means so much to me, and I want more young people to have the opportunity to experience the life-changing power of camp as I did."

—Kate, Camp Widjiwagan Alum

DEEPENING OUR DONOR RELATIONS

In 2022, the Y of the North launched a new initiative to deepen our relationship with the donors who keep our mission going. After years without events and limited in-person interactions, we made it a top priority to call our donors, ask them about their Y stories, and understand what motivates our individual supporters to contribute to our Annual Fund.

Over the course of the year, we connected with donors more than 9,190 times, not including communications like emails, newsletters, and magazines created to keep our donors in the loop. From local Y supporters, program advocates, and camp alumni, we collected remarkable stories about the way YMCA experiences

have been passed down from one generation to the next, changing lives.

Prioritizing donor relations not only helped to deepen our mission-driven work but also led to a recordsetting year of fundraising. Across the Annual Fund, donor retention rates hit 76.9% — an astounding 51% increase over the previous year. We were profoundly moved to see so many people reaffirming their commitment to the Y's mission — whether it was their second, third or even tenth contribution. It is this dedication that sustains our work and keeps our communities strong, year after year. THANK YOU!

BEYOND OUR FOUR WALLS

HEALTH & WELLBEING CENTERS

Andover YMCA ymcanorth.org/andover

Blaisdell YMCA—South Minneapolis ymcanorth.org/blaisdell

Burnsville YMCA ymcanorth.org/burnsville

Douglas Dayton YMCA— **Downtown Minneapolis** ymcanorth.org/dayton

YMCA in Eagan 🏋 ymcanorth.org/eagan

Elk River YMCA ymcanorth.org/elkriver

Emma B. Howe YMCA—Coon Rapids ymcanorth.org/emmabhowe

YMCA Forest Lake ymcanorth.org/forestlake

Harold Mezile North Community YMCA— Minneapolis ymcanorth.org/northcommunity

YMCA in Hastings ymcanorth.org/hastings

YMCA in Hudson, Wisconsin 🏌 ymcanorth.org/Hudson

Maplewood YMCA Community Center ymcanorth.org/maplewood

YMCA in New Hope 🏋 ymcanorth.org/newhope

Ridgedale YMCA—Minnetonka ymcanorth.org/ridgedale

YMCA in Shoreview * vmcanorth.org/shoreview

Southdale YMCA—Edina ymcanorth.org/southdale

St. Paul Eastside YMCA 🕺 ymcanorth.org/eastside

St. Paul Midway YMCA 🏌 ymcanorth.org/midway

White Bear Area YMCA ymcanorth.org/whitebear

YMCA in Woodbury 🏋 ymcanorth.org/woodbury

PROGRAM SITES

Center for Youth Voice—Minneapolis mnyig.org

Lakeville Early Childhood Learning Center 🏌 ymcamn.org/lakevilleeclc

Rochester Early Childhood Learning Center 🏋 ymcanorth.org/rochester

University YMCA uymn.org

YMCA Early Childhood Learning Center— University of Minnesota 🏌 ymcanorth.org/uofmeclc

VIRTUAL WELLBEING

Virtual Y ymcanorth.org/virtual-y

OVERNIGHT CAMPS

Camp Ihduhapi Loretto ymcanorth.org/campihduhapi

Camp Icaghowan Amery, Wisconsin ymcanorth.org/campicaghowan

Camp Warren Eveleth ymcanorth.org/campwarren

Camp St. Croix Hudson, Wisconsin ymcanorth.org/campstcroix

Camp Menogyn **Grand Marais** ymcanorth.org/campmenogyn

Camp Widjiwagan ymcanorth.org/campwidjiwagan

Camp Northern Lights Babbitt campnorthernlights.org

Camp du Nord Εlν dunord.org

DAY CAMPS

Day Camp Christmas Tree Minnetrista daycampchristmastree.org

Day Camp DayCroix Hudson, Wisconsin daycroix.org

Day Camp Heritage Lino Lakes daycampheritage.org

Day Camp Ihduhapi daycampihduhapi.org

Day Camp Gathering Pines New Market ymcanorth.org/daycampgatheringpines

Day Camp Manitou Monticello daycampmanitou.org

Day Camp Oxbow Byron ymcanorth.org/daycampoxbow

Day Camp Spring Lake Rosemount daycampspringlake.org

Day Camp Streefland Lakeville Campstreefland.org

GENERAL BOARD & EXECUTIVE OFFICERS

Andrea Walsh (Chair)

Carolyn Sakstrup (Vice

President)

Jeanne Crain (Treasurer)

Rajni Shah (Secretary)

Ravi Norman (Immediate

Past Chair)

Bruce Mooty (Past Chair)

GENERAL BOARD MEMBERS

Siyad Abdullahi

Peter Bach

Courtney Baechler, MD

Chanda Smith Baker

Doris Baylor

James Burroughs

Troy Cardinal

Lori Carrell

Deniz Cultu

Bob Ehren

Damien Fair

Patience Ferguson

Marcus Fischer

Gloria Freeman

Bob Gardner

Darrel German

Bill George

Jeffrey Greiner

Bill Guidera

Bjorn Gunnerud

James Hereford

Derrick Hollings

Jasmine Jirele

Shelley Kendrick

Reid Larson

Bruno Lavandier

Jim Leslie

Geoff Martha

Mike McKee

Greg Munson

Patty Murphy

John Naylor

Andrea Nordaune

Kathryn Mitchell Ramstad

Amit Patel

Rachel Paulouse

Kyle Rolfing

Clifton Ross

David Royal

Lica Tomizuka Sanborn

David St. Peter

Tim Welsh

Walter White

David Wichmann

Leslie Wright

Norman Wright

Dick Zehring

COMMUNITY BOARD REPRESENTATIVES

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Clarence Jones

Rachael Reiling

LEADERSHIP TEAM

Glen Gunderson President

Karen Larson Finance, Planning &

Administration

Hedy Lemar Walls Social Responsibility

George McCrary People & Culture

Michelle Edgerton Mission Advancement





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